



January 1<sup>st</sup>, 2017

Craig Cushingam  
Cushingam Insurance Services  
Marietta, GA 30066

Craig,

I wanted to formally "Thank you," for the great service you provided us in planning for healthcare coverage in 2017.

Understandably, the health insurance selection process has become very complicated and can easily be frustrating not only for the clients but the agents as well. We understand that you don't have control over the governmental healthcare decisions and the pricing set forth by the companies; however, we feel that we're in the best position to provide for our health in 2017.

You are a consummate professional, a credit to your trade, and look forward to discussing health insurance needs with you in the future.

Professionally,

A handwritten signature in blue ink, appearing to read "Dan Thrailkill", is placed over a light-colored rectangular background.

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